

Contents

List of contributors

Foreword

Acknowledgements

1 Introduction

Susan Hayter

2 Negotiating employment security: Innovations and derogations

Steffen Lehndorff and Thomas Haipeter

3 Negotiating working time in fragmented labour markets: Realizing the promise of
“regulated flexibility”

Sangheon Lee and Deirdre McCann

4 Bargaining for training: Converging or diverging interests?

Jason Heyes and Helen Rainbird

5 Workplace change and productivity: Does employee voice make a difference?

Fathi Fakhfakh, Virginie Pérotin and Andrew Robinson

6 Mind the gap: Collective bargaining and wage inequality

Susan Hayter and Bradley Weinberg

7 Illustrating the gap: Collective bargaining and income distribution in Chile

Gerhard Reinecke and Maria Elena Valenzuela

8 Collective bargaining in transition: Measuring the effects of collective voice in China

Chang Lee and Mingwei Liu

9 The economic impact of collective bargaining coverage

Franz Traxler and Bernd Brandl

10 New roles for unions and collective bargaining post the implosion of Wall Street
capitalism

Richard Freeman

11 Globalizing industrial relations: What role for international framework agreements?

Konstantinos Papadakis

12 Conclusion

Susan Hayter

Index