

**MUTOKO ROYAL FRUITS AND VEGGIES Private Limited**  
**C/O Tabudirira Vocational Training Centre**  
**Mutoko**

**ADVERTISEMENT**  
**JOB OPENING – MARKETING OFFICER**

**MUTOKO ROYAL FRUITS AND VEGGIES PVT LIMITED** is looking to recruit a **qualified and self-motivated Marketing Officer!!**

**MUTOKO ROYAL FRUITS AND VEGGIES Private Limited**, is a newly established food processing company situated at Tabudirira Vocational Training Centre **in Mutoko District**. The Company is involved in grading, packaging, cold storage and processing of fruits and vegetables.

The **recruited Marketing Officer** will be responsible for developing the company's customer base by identifying markets and promoting the company's products while maintaining good customer and clients relationships and reassuring customers about the quality of the company products. The Marketing Officer will report to the Company Manager.

**DUTIES**

- Identify business opportunities by identifying prospective customers and their sales options.
- Forecast sales efforts by studying existing and potential volume of dealers.
- Secure contracts for sale of company products by establishing contact and developing relationships with prospective customers
- Establish customer networks that foster new business development
- Maintain monthly sales records and customer account records.

**QUALIFICATIONS AND COMPETENCIES**

- 'A' level Certificate of Education
- Diploma in Marketing and Sales
- Two years industry experience
- Self-Confidence,
- Good prospecting Skills
- Good presentation and interpersonal skills

**JOB DETAILS**

This is a contractual position with an **initial one-year fixed term contract**. **Extension** of the contract will be subject to satisfactory **conduct and performance**.

**HOW TO APPLY**

Interested applicants with relevant qualifications are invited expressing their interest in the above position by submitting hand written applications with copies of their CV and relevant Certificates the following address:-

**The Board**

Mutoko Royal Fruits and Veggies Limited  
C/o Tabudirira Vocational Training Centre  
**Mutoko**  
**Zimbabwe**

**Applications must be submitted through the following email address: [E4WAY@ilo.org](mailto:E4WAY@ilo.org)**

**Deadline for receiving applications is 23 September 2019**