



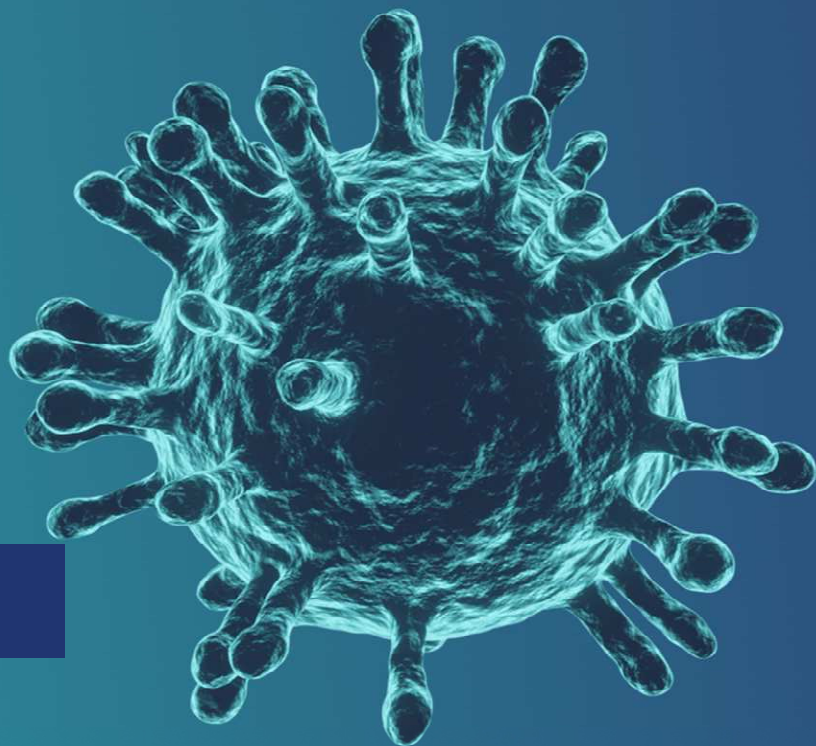
International
Labour
Organization



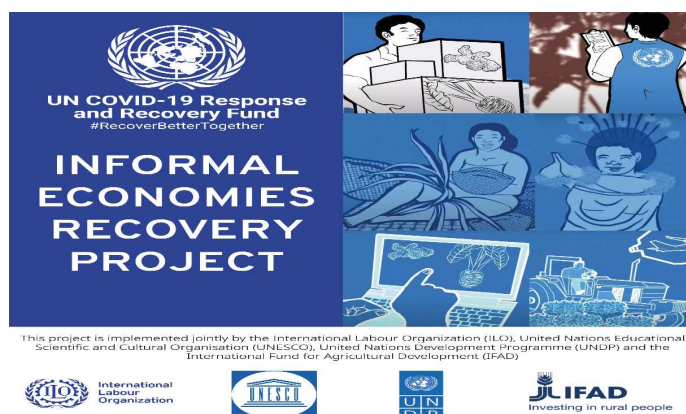
Building resilience during and
after the COVID-19 pandemic



Business Trainers for
MSME's



Business Trainers for on-line training for dance and visual art enterprises



You will find in the next pages:



Strengthening BDS
to support
COVID-19
Recovery

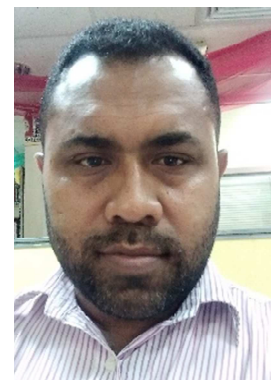
- ▶ **Profiles and contacts of business trainers who have been trained on ILO's Community Based Enterprise Development (C-BED) enterprise tool kit.**

Meli Bitu

Financial Consultant

A consultant engaged in business advisory services including capacity building programs. Currently an Agriculture Value Chain Finance Coach for FMCAF on a UKTP/ITC Project now focussing on ginger in Fiji. He is helping ginger farmers in develop their businesses.

Has also been involved in delivering financial literacy training for Pacific Island Private Sector Organization (PIPSO).



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Phone: 9813970

Association of Fiji (FMCAF)

Organization: Financial Management Counsellors

Lagi Fisher

Business trainer, coach and mentor

A trainer, coach and mentor of MSME owners/operators, particularly to adapt to challenges of COVID19. His published research works on MSME in the Pacific includes a report on *“Improving the business environment for micro, small and medium-sized enterprises in Pacific Island countries”*. In 2019, he helped in the designed and implementation of the Fiji Bloom Programme, the first MSME Business Acceleration Programme targeting women entrepreneurs.



Email: niudawn6772@gmail.com

Contact: 8706542

Association of Fiji (FMCAF)

Organization: Financial Management Counsellors

Maria Ronna Sekiguchi

Founder and Director

Branding/Marketing Coach and Trainer

Ronna is the Founder of The Greenhouse Studio, a multidisciplinary creative design and communications studio based in Fiji that was born in 2014. The same conviction has led Greenhouse together with partners like the Market Development Facility (MDF), to work on opening Greenhouse Coworking (GCW), which will be Fiji's first private-sector-owned full-service virtual and in-person coworking and business facilitation facility located in Suva for SMEs. She has been a trainer for FCEF's Fiji Enterprise Engine, Pacific Greenpreneurship Program Mentor, Graduate Women (Fiji) President, Vital Voices Global Ambassador, VVGrow Fellow, Obama Foundation Leader, and TEDx Speaker.



Email: ronna@greenhousefiji.com

Contact: 7888400

Organization: The Greenhouse Studio Fiji

Isoa Tubuna**Business Consultant/Trainer**

Delivered training for the Ministry of Youth and other SMEs. Have developed tailored training materials. Becoming an entrepreneurship business trainer is generously one of the highest professional that I have endeavor. It absolutely encourages engagement with a lot passion and endurance. Witnessing changes in personal belief, attitude and action towards life, through person connection towards his/her inbuilt competency and capabilities amazes the beauty in a person.

**Email:** businessdev286@gmail.com**Contact:** 9203311**Organization:** Financial Management Counsellors Association of Fiji (FMCAF)**Ravuama Naceba****Senior Administration Officer**

Designs economic empowerment framework and program suitable at village level in the promotion of business integrating village concepts for business training and advocacy. He is passionate about developing MSMEs at village by using their resources sustainably and documenting success stories. I guide them to self-sustain village wellbeing projects (water sanitation and hygiene projects, education programs, health programs, climate resilient housing development projects, etc.) deviating from donor dependency and sustaining their household savings and expenditure linking to financial institutions such as UTOF, FHUT, FNPF (voluntary contribution), etc. for ownership.

**Email:** ravuama.naceba@govnet.gov.fj**Contact:** 9646267**Organization:** Ministry of I-Taukei**Palinda Kaituu****Business Consultant / Leadership & Entrepreneur Coach & Trainer**

Owens and operates Kaituu Investment (Fiji) Pte Ltd. In her role, she combines assisting individuals discover their potential and coach, train and guide them from where they are to where they need to be. People development and business are two areas that she is passionate about. I focus both on aspiring entrepreneurs and current entrepreneurs. At the same time, focus on their personal development, as this cultivates an individual's self-awareness of their potential and helps develop a Growth Mindset that will result in productivity and positive change.

**Email:** kaituup@gmail.com**Contact:** 8656440**Organization:** Kaituu Investment (Fiji) Pte Ltd

Sachiko Soro

Director and Owner

She is one of the success stories in Fiji for setting up her dance company, establishing a learning and working hub and providing employment for artists. She works to inspire healing and oneness through creative experiences, and provide creative careers for Fijian artists. Passionate about helping creative businesses find their key strengths and through this identifying their unique offers and niche target markets to make these SMEs financially sustainable. She believes the creative industries in Fiji have such huge potential as it is the biggest growing sector internationally and the largest employer of youth in many countries. In Fiji we are yet to realise the employment opportunities and untapped potential for growth for our talented Fijian creative community.

Email: sachiko@voufiji.com Contact: 9999966 Organization: Vou Fiji



Patricia Mallam

Strategic Communications Specialist and Soulpreneur.

She owns and operates The Spot, a co-working space for MSME's. Her training sessions are designed to help people identify their purpose, then guide them to creating/enhancing a product which is values-driven and connected to solving problems, that has the potential to support other MSMEs. She connects people, with the aim of creating a sustainable ecosystem of 'take only what you need.' Think ecosystem, not ego system. I use creative techniques and new media to connect people and science, to understand how accurate, relevant information can be used to make decisions that improve the socio-economic wellbeing of their communities, while safeguarding nature.

Email: p@pmallam.com Contact: 9962972 Organization: The Spot



Avinit Narayan

Entrepreneur, Trainer and Consultant

Owner of Enterprising Pacific Consultancy (EPC), specializing in the area of improving youth entrepreneurship and entrepreneurial ecosystems. Has delivered business trainings in collaboration with ILO's Bureau of Employers Activities and with Government (IHRDP), on marketing and Disaster Risk Reduction for MSME's, respectively. Reviewed the Ministry of Youth's business training programme with the view to improving employability and business sustainability. Through supporting the establishment of Young Entrepreneurs Councils in 7 pacific countries, he has a realistic and pragmatic understanding of the challenges of youth start-up and expansion. He has completed the Training of Trainers Certification (FNU) and holds a Master's in Business Administration (USP).

Email: avinitrn@gmail.com Contact: 8379114 Organization: Enterprising Pacific Consultancy (EPC)



Neelam Maharaj

Managing Director, Mentor and Trainer

Owner of 3 businesses and a farm. Has provided training and mentoring for MSME's through South Pacific Business Development / Academy of Women Entrepreneurs (coordinated by US EMBASSY) and Women Entrepreneurs Business Council (Bridging the gap with Transformation International). She has mentored a few women from the MSME sector on how to manage their business, teaching them how to handle money, market their business and sustain their business. More importantly how to balance their life as a women doing business and managing their expectations at home.



Email: friendlymates@unwired.com.fj Contact: 9993933 Organization: Friendly Mates

Fanny Fiteli

Director and Consultant

She provides counselling, training and facilitation support to individuals, communities and organizations. She identifies vulnerable groups including women and youth, trains them in mushroom farming, support them with technical expertise, buy from them at competitive market prices and feed their produce into the companies' supply chain. She also provides counselling and training to women and communities in specialty areas for better coping in times of crisis and mentor women in business to help them find an alternative source of income to help better support their families. Currently, she is supporting women as a business mentor under the Transition to Business (T2B) Program with Women Entrepreneurs Business Council (WEBC).



Email: mamasmushrooms@gmail.com Contact: 9718460 Organization: Mama's Mushrooms

Kitiana Chute

Physiotherapist & Wellbeing Coach

She owns and operates an enterprise that provides business training for aspiring and existing entrepreneurs. Her registered business known as LeaderHive Coaching have provided training to start-up and budding entrepreneurs on topics such as budgeting, goal setting, communication skills, leadership and wellbeing. We all know that quick fixes don't last and changing behaviours is hard work. Her mission is to help women and youth to take charge, do the hard work and make lasting improvement to their wellbeing and life.

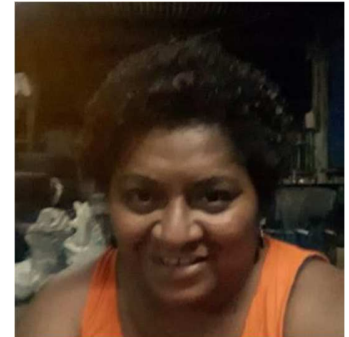


Email: kitianachute@icloud.com Contact: 9075101 Organization: LeaderHive Coaching

Losalini Nailumu

Business Analyst and Innovator

She likes to listen and encourage business minded individuals on the potential and opportunities we have within our economy and surroundings. Even with the limited resources we have in our possession, this needs to be combined with the skills acquired through training to come up with innovative ideas to generate income. Facilitating brainstorming sessions is a key concept in these training sessions and encouraging them individually to step up and grab that opportunity. Not to be discouraged if a venture fails as it is a learning curve and try and come out stronger and learn from it. Help them identify their market niche and the necessity of capitalizing on the Digital Platforms available.



Email: lnailumu@gmail.com **Contact:** 9288797 **Organization:** Herbal Farms

Sharyne Fong

Managing Director

Sharyne is an entrepreneur and founder of her own consultancy business, Insight Business Advisory. She decided to venture into running her own business after spending 30+ years in the financial services sector. She is passionate about helping women led businesses, is a facilitator with the US Academy for Women Entrepreneurs (AWE Program) and is an approved Business Advisor with Business Link Pacific

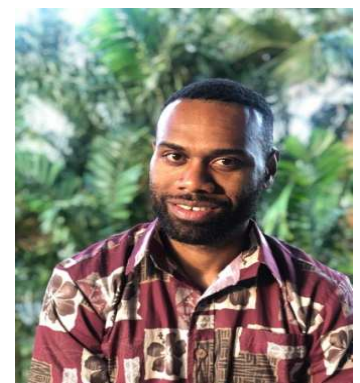


Email: insight-sharyne@outlook.com **Contact:** 9994857 **Organization:** Insight Business Advisory Pte Ltd

Josua Mateiwai

Trainer & Coach

He specializes in Finance, with a passion to work with MSME's and start up's. Providing solutions to overcome challenges and achieve greater business value. Josua offer business training and coaching to entrepreneurs on how to strengthen the viability of their business model to be more adaptable and sustainable. The key is to offer solutions that are customized to their context and able to be understood and applied by the entrepreneur.



Email: josuamateiwai@gmail.com **Contact:** 9388317 **Organization:** Business Development Consultancy.

Leone Saumaki

Business Trainor/Facilitator

Leone have passion and broad experience in MSMEs coaching, financing and has been involved in similar project since 2015. As part of FMCAF vision we aim to pave new pathway for MSMEs in Fiji helping informal women-led enterprises grow and transition into thriving.



Email: leo_saumaki@outlook.com

Contact: 7100675

Organization: Financial Management Counsellors Association of Fiji (FMCAF)

Aisake Radu

Senior Business Trainer

Aisake is a seasoned trainer/facilitator for MSME project including financial management and business recovery planning. He demonstrates vast knowledge and experience in Agribusiness financing field, having worked already as a senior lending officer and manager for the Fiji Development Bank for over 31 years. He is remarkably familiar with the landscape of Fijian MSME and the issues that affect their operations.



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Contact: 9253193

Organization: Financial Management Counsellors Association of Fiji (FMCAF)

Informal Economies Recovery Project

Implemented jointly by:

International Labour Organization (ILO)

United Nations Educational, Scientific and Cultural Organisation (UNESCO)

United Nations Development Programme (UNDP)

International Fund for Agricultural Development (IFAD)

<https://pacific.un.org/index.php/en/131555-un-mptf-informal-economies-recovery>

