







JAC Recruitment – BC - Consulting

Established July 1st 2002



WHAT I AM PROUD about JAC Indonesia?

Each of Member is very **PRODUCTIVE @ Rp. 1,3 Bio/Year**

Success Story

Year	Sales		Employee		Placement
2002	IDR	751,468,167	9	Employee	39
2003	IDR	3,009,758,443	18	Employee	192
2004	IDR	6,504,679,842	23	Employee	298
2005	IDR	8,910,080,508	41	Employee	360
2006	IDR	10,013,000,000	60	Employee	452
2007	IDR	17,200,010,994	84	Employee	477
2008	IDR	23,744,630,613	98	Employee	708
2009	IDR	22,721,397,433	63	Employee	507
2010	IDR	28,146,390,098	62	Employee	581
2011	IDR	47,574,167,955	80	Employee	600
2012	IDR	80,794,369,417	94	Employee	687
2013	IDR	141,673,163,687	135	Employee	972
2014	IDR	182,406,445,605	182	Employee	997
2015	IDR	193,230,083,660	151	Employee	836
2016 (June)	IDR	97,651,415,912	139	Employee	294

Ango Ventures.

| angel investment firm |

The Team



Mariko Asmara
**Managing
Director**

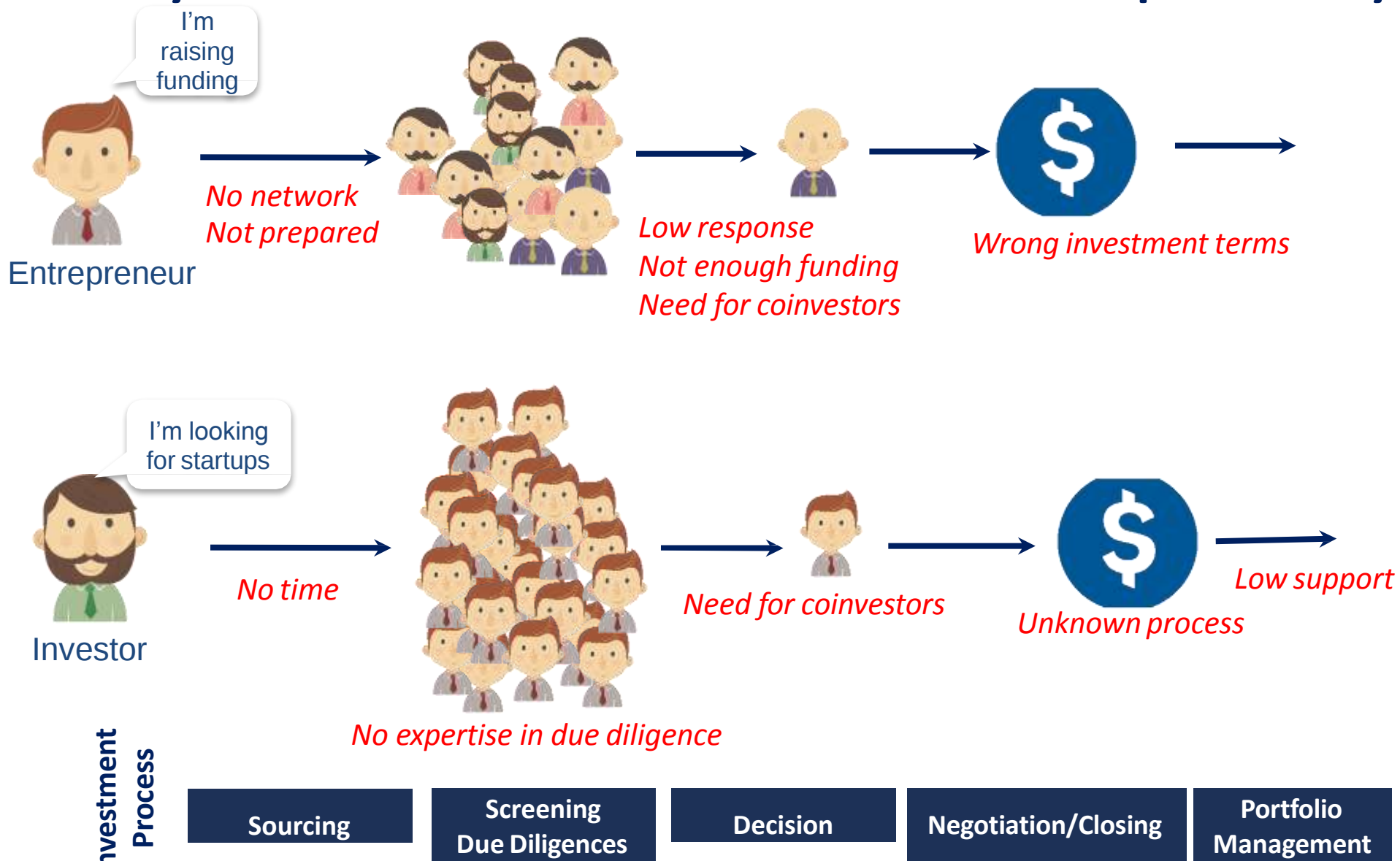
She has extensive entrepreneurial experience and is on the board of several Japanese / Indonesian firms. Also, she is actively involved in various social organizations in the capacity of Chairperson.



Andy Gozali
**Founding
Partner**

He has started up and made several exits in various sectors of Businesses, including Telecommunications and the Technology sector.

Why are we here? To eliminate poverty



Ango Ventures.

Startup Stages

Building the Future



Invested in :



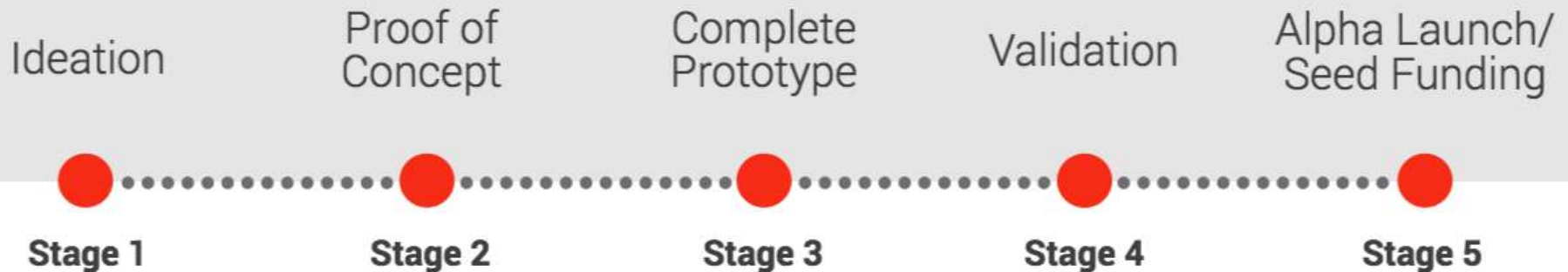
AQUA ARIA



JOBNEXT



Milestones



Market Opportunity

The Market

Indonesia is the next hotspot for investors after China, the US and India

Customers

Young population embracing web faster than ever before

Market Trends

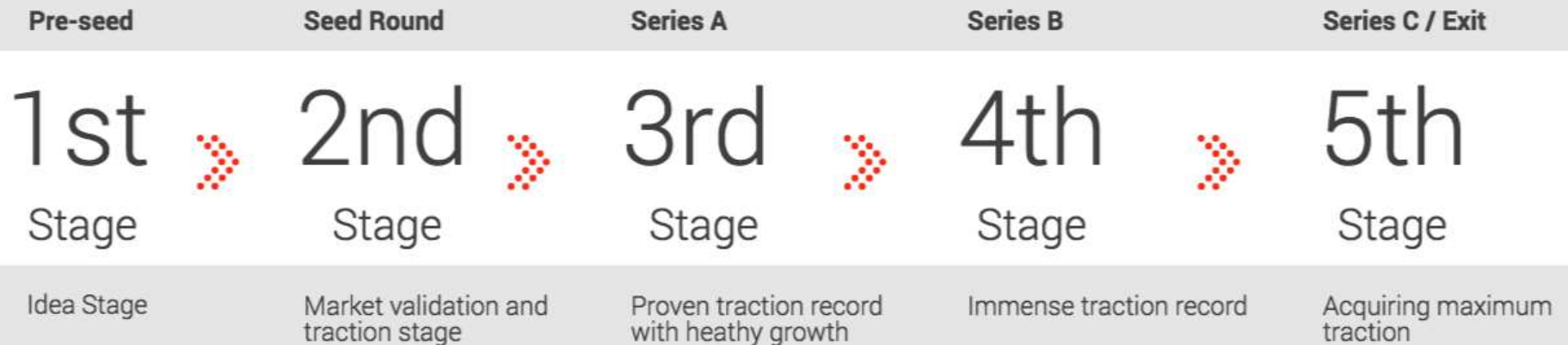
**Fintech
Ecommerce
Logistics**

Total Market

\$60 Bn.



Investment Stages



Ango Ventures.

Mariko Asmara Yoshihara

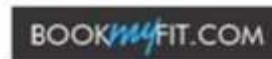


Ibu Mariko Asmara Yoshihara is the **Chairman of JAC Recruitment Indonesia** and one of the **most active angel impact investor in Indonesia**. Ibu Mariko is also the co-founder of Sato Kogyo Indonesia and Ango Ventures. She has invested in multiple businesses aiming to **deliver improved livelihood through sustainable agriculture, empowerment and capacity building**.

New



**Du'Anyam, Indonesia's First Social Enterprise
Focusing on Wicker Crafts**



Portfolio companies

Impact investment track record

We laser focus on investing in startups active in various Internet verticals
and
we target companies striving to deliver positive social/environmental impact

3 investments led by our team considered as social enterprises
Which makes ANGIN The largest impact investor in Indonesia



Crowd Funding



Chocolate Maker



The due diligence will be supported by ANGIN operational team



Operational team



Natalia Rialucky
Head of Impact Investing



Denita Putri Kaliangga
Investment Associate



Valencia Dea
Analyst



Atin Dewi Irianti (Irin)
Administrative Assistant



David Soukhasing
Director/Head of ANGIN

Advisors



Michael Goldberg
Professor and Angel Investor
Case Western Reserve University



Jeffrey Joe
Co-Founder & Managing Director
Alpha JWC Ventures



Luke Roush
Principal Director
Sovereign's Capital



Adrian Li
Managing Partner
Convergence Ventures



Yansen Kamto
Chief Executive
Kibar



REAL Fact ; Poverty – Poor labor Productivity – Bad Infrastructure, etc



WE CAN HELP THROUGH OUR STARTUPS

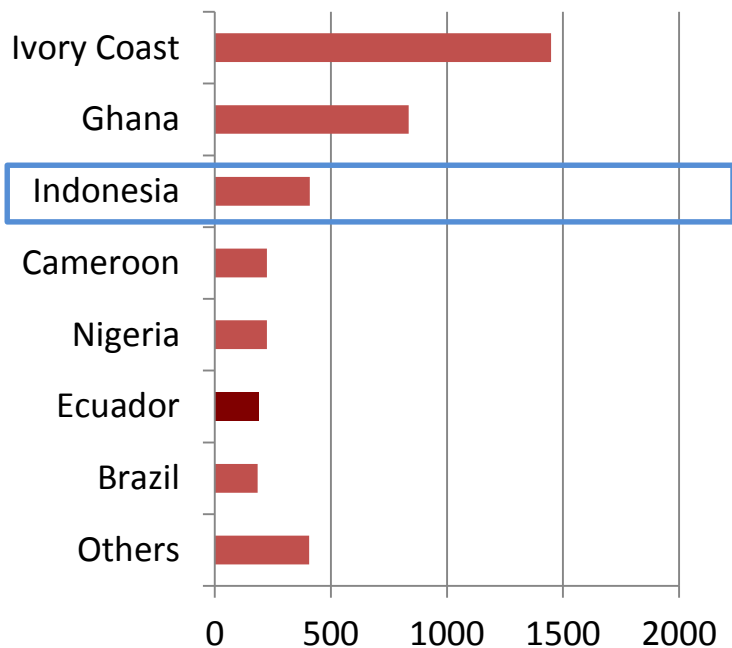


Kakoa Chocolate

Indonesia is the third largest cocoa producer in the world and could benefit from this increase in demand

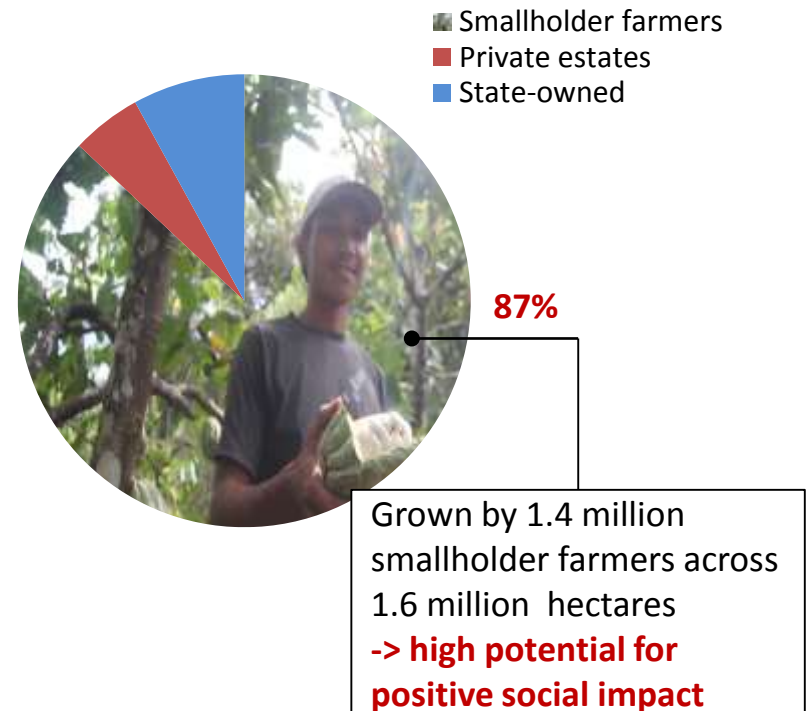
Indonesia is the only large producer in the epicenter of growth

Cocoa production by country
Million metric tons



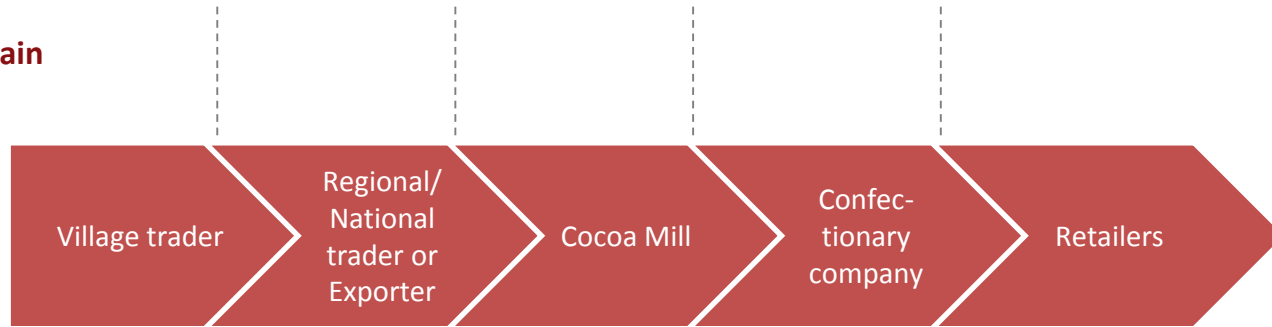
A majority of cocoa is produced by smallholder farmers

Percent of Indonesian cocoa broken down by grower type
100% = 410 mln metric tons



The current cocoa value chain is heavily fragmented

Conventional value chain



Examples



Activities

Purchasing beans direct from farmers in villages

Consolidating beans for sale to processors

Processing of beans to cocoa butter, cocoa powder, cocoa mass, cocoa liquor and bulk chocolate

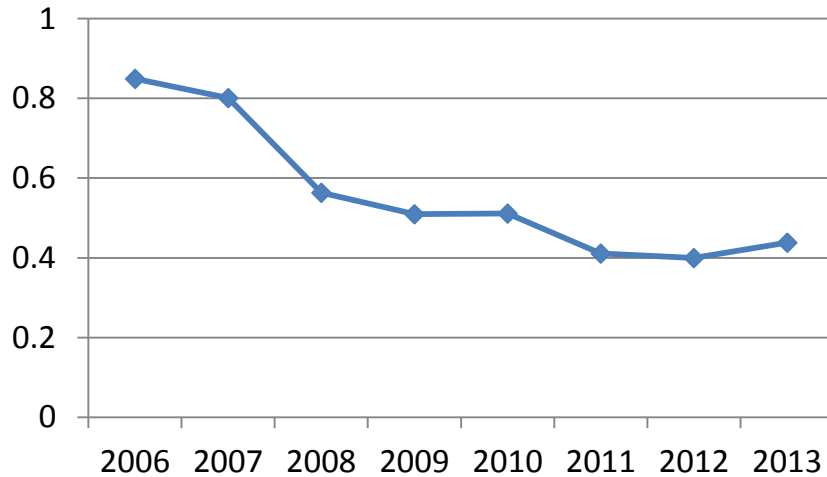
Manufacturing of final consumer product

Sale of products to consumers

Diseases are spreading and causing

Yields to fall

Cocoa farm yield
Tons / hectare



Yields in healthy plantations reach **2 tons/ hectare**, 4X the current average

“The harvest is in decline, beset on all sides by disease, old age and the cocoa pod borer, a tiny moth that is the bane of Asia’s cocoa growers.”

- The Guardian, Nov 14



Common diseases include black pod rot, vascular die back disease, and cocoa pod borer

We have a wide range of flavor

Chocolate bars



Cocoa nibs



Chocolate squares



Drinking chocolate



Chocolate discs



Cocoa tea



Invested Rp. 2,2 Bio for 1st
round of investment



Clear Vision and mission !



F&B industry



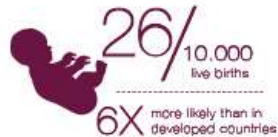
SITUATION

High rates of maternal mortality, newborn mortality, and stunting

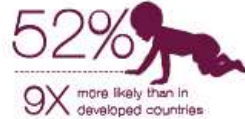
Lifetime Risk Of
Maternal Death in Indonesia*



Neonatal Mortality in NTT



Chronic Malnutrition / Stunting in NTT



REASON

Heavy work in the field during pregnancy causes Chronic energy deficiency (46.6% among pregnant mothers in NTT)

“I never stop working in the field even right before or after delivering my baby”

— Rosimin, mother of 3

Income from subsistence farming is not enough to cover costs associated with birth in health clinics

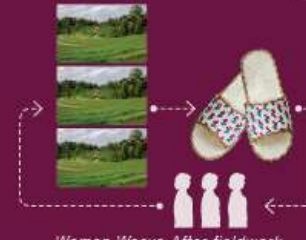
“Sometimes mothers avoid going to the hospital due to lack of funds, and when complications happen it is not uncommon for them to give birth on the way to the hospital”

— Village Midwife



PRODUCTION

First, Du'Anyam forms a weaving and farming cooperative where a pregnant women can focus on weaving while other members of the co-op continues to tend her farm. From weaving, women are able to continuously gain cash, which is especially needed during non-harvest season.



- NO PREGNANCY -



- PREGNANCY -

MARKET ACCESS

Du'Anyam provides product design, quality control and market access for the weavers. Compared to other artisanal crafts, Du'Anyam offers high quality, functional products and a social value of "helping mothers and newborns" embedded in every purchase of our products.

WOMEN'S EMPOWERMENT

Du'Anyam significantly increase income that a woman in rural NTT can obtain, augmenting her decision making power in household spending. We also collaborates with local health workers to educate the mothers about safe maternal behaviours and facilitate creation of pregnancy savings.

OPPORTUNITIES

Most women already have the weaving skill although with limited market access and knowledge about the marketable designs

There are farming cooperatives where the women work in rotating fashion and cover for each other if someone is sick.

OUR PRODUCTS



OUR MISSION

Du'Anyam is a social enterprise that provides alternative employment for pregnant women in East Nusa Tenggara (NTT), Indonesia. We aim to improve maternal and newborn health by reducing risks associated with heavy agricultural labor during pregnancy and increasing financial access to health services and proper nutrition.

This is achieved by leveraging an existing skill, wicker weaving and building relationship between weaving community and consumers for the production and sale of handmade wicker products.

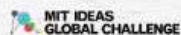


du'anyam
MOTHERS . WEAVING

admin@duanyam.com
www.duanyam.com



Sponsored by:



HELP MOTHERS AND NEWBORNS
THROUGH WICKER WEAVING

物語はフローレス島の彼女たちとの出会いから。

農家を営む出産適齢期の女性たちの苦勞している姿を見て始まったこのプロジェクト。



インドネシアの中でも特に貧しいエリア Nusa Tenggara Timur (NTT)。生活のために男性は漁師として他のエリアに出稼ぎへ、女性は農作業を強いられています。暑さの厳しいインドネシアでの農作業が、妊娠中も続けられているのです。それに伴って多くの健康被害が出ており、栄養失調や死産が起きています。

元々彼女たちは、パルミラヤシの葉を使ったハンドクラフトをすることができましたが、その基本的な売り方がわからず、もっとたくさんのプロフィットを手にするのにどのようにすればいいのか？誰に売ればいいのかなどなどよくわかっていませんでした。主体的に売る策がありませんでした。収入がある時もあればない時もある。またそれが、割にあった収入なのかもわかりませんでした。



【今回の挑戦：貧困からの脱却を目指して。インドネシアの女性たちの挑戦】

https://readyfor.jp/projects/du_anyam

彼女たちの手で、彼女たちの意思で、将来的にも、安定した仕事を掴み続けられるような仕組みを作るためのプロジェクト。彼女たち自身でその商品売って自立して生きていけるシステムを作り上げるための援助をするという取り組みです。

我々は、「仕事環境を作っただけ」、後は彼女たち自らが、仕事をハンドリングできるようにサポートする。生産者の自立を支援しませんか？まずは、下のリンクをクリックしてみてください。

https://readyfor.jp/projects/du_anyam

・Du'Anyam・（プロジェクト名）
代表者の Ms. Azalea Ayuningtyas



現地の女性たちの暮らしや、現状について紹介しております。

<https://youtu.be/KfCMD2HXLPO>

全面的に助けてあげるという姿勢ではなく、彼女たちができることは、彼女たちがやる。そこにはしっかりとした緊張関係が存在する。だからビジネスとして彼らは自立できる。

そんな彼女たちをこの若い Ms. Azalea Ayuningtyas と一緒に応援しませんか？

どうせ使うお金なら、人のために役に立つ使い方だってできる。社会貢献だってできる。人の可能性を伸ばしてあげる手助けができるお金の使い方でもあります。是非リンクをクリックしてください。今まであなたが知らない世界がそこに見えるかもしれません。



Kitabisa.com

Indonesia's #1 Crowdfunding Platform

Support Captain Budi & Panti Asuhan Roslin



Panti Asuhan Roslin saat ini menjadi rumah dan tempat tinggal bagi 138 anak di Kupang, NTT. Help us to facilitate, educate and empower many more!



Organization
Panti Asuhan Roslin

Rp. 215.254.971

raised from a target of Rp 200.000.000

108% collected

DONATE NOW

 **Share on Facebook**

Verification Status:

Embed Code

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ID & contact details verified



Donor validated



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Masjid di Jepang



Bertahun-tahun menyewa tempat untuk beribadah, kali ini kami berikhtiar membeli sebuah gedung di Chiba, Jepang untuk menjadi Masjid. Mohon dukungannya.



Campaigner
Chiba Islamic Cultural
Center

Rp. 3.189.965.980

raised from a target of Rp 3.000.000.000

106% collected

⌚ 0 days left

CAMPAIGN CLOSED

[f Share on Facebook](#)

Verification Status:

Embed Code

Verification Status:

ID & contact details verified



Donor validated



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Aleena kami sayang kamu



Bayi Aleena, lahir dengan benjolan di bawah dagunya. Kian membesar hingga usia 3 bulan operasi pengangkatan Tumor. Dek Aleena menanti bantuan kita!



Campaigner
Asmara Wreksono

Rp. 100.465.901

raised from a target of Rp 100.000.000

100% collected

0 days left

CAMPAIGN CLOSED

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Verification Status: [Embed Code](#)

Verification Status:

ID & contact details verified



Donor validated



Inappropriate contents? [Report this campaign](#)

Kitabisa.com is an **open platform** for social fundraising

 Ulang Tahun Iqbal Untuk Sisi Iqbal Hidayat Dua ga pernah ingetkan ulang tahun Iqbal Hidayat. Tapi di November tahun ini, Iqbal ga pernah kelainan yang tahun ga tua. Iqbal, pendiri bank Indonesia. Rp7.570.571 terkumpul Campanya Tersebut MEDICAL BILLS	 UKT untuk Rihda Lendy Rihda 12000 orang yang sudah pendirian bank yang sudah ada di bank. Tapi di bank yang sudah ada di bank. Tapi di bank yang sudah ada di bank. Rp73.131.083 terkumpul Campanya Tersebut EDUCATION / SCHOLARSHIP	 Bantu Panti Asuhan & Jember Berkat Kasih Jember Berkat Kasih 10000 orang yang sudah pendirian bank yang sudah ada di bank. Tapi di bank yang sudah ada di bank. Rp220.481.182 terkumpul Campanya Tersebut ORPHANAGES
 Bantu Yoland Untuk Motor Penyandang Disabilitas Yoland Hidayat Yoland Hidayat adalah orang yang sudah pendirian bank yang sudah ada di bank. Tapi di bank yang sudah ada di bank. Rp22.776.411 terkumpul Campanya Tersebut POVERTY ALLEVIATION	 Majelis di Jember Majelis 10000 orang yang sudah pendirian bank yang sudah ada di bank. Tapi di bank yang sudah ada di bank. Rp 3.189.914.983 terkumpul Campanya Tersebut MOSQUES	 Bantu saudara kita yang tertimpa banjir di Gajah Disaster Relief 10000 orang yang sudah pendirian bank yang sudah ada di bank. Tapi di bank yang sudah ada di bank. Rp 763.048.075 terkumpul Campanya Tersebut DISASTER RELIEF

Meet our team

Co-founders:



Muhammad Alfatih Timur

CEO

- 30 under 30 Forbes Asia
- Former personal assistant to Prof Rhenald Kasali
- Graduated from Economic Faculty, University of Indonesia



Vikra Ijas

CMO

- Former marketing manager at Gopher (Google Partner)
- Former marketing coordinator at AIESEC Auckland, New Zealand
- Graduated from University of Auckland, New Zealand

Our Investors



Rhenald Kasali

Founder Rumah Perubahan



Achmad Zaky

CEO Bukalapak.com

500



Mariko Asmara

Managing Director JAC Recruitment



Stephanie Hermawan

CEO Marketeers

List of startups under Ango Ventures 1

Company Name	Ango Investment	Origin of Country	Total Invested Capital
Kitabisa.com	USD 50,000	Indonesia	USD 600,000
Krakoa	Rp. 200 Mio	Lampung/Indonesia	USD 170,000
Property (Casablanca Apartment)	Rp. 1,6 Bio (base on 2016's market Price)	Kuningan/Jakarta	Single ownership
Property (500 M2 Land)	Rp. 3 Bio (market Price)	Ubud/Bali	Single Ownership
Property (88 Avenue apartment)	Rp. 1 Bio	Surabaya/Indonesia	Single ownership
Waroeng Mee (F&B)	Rp. 350 Mio	Surabaya and Tangerang	Rp. 1 Billion
Smart Commute	USD 50,000	Pune/India	USD 1,800,000
Jobnext	USD 50,000	Indonesia/Japan	Rp. 5,1 BIO
Templo	USD 110,000	Indonesia/Singapore	USD 200,000

List of startups under Ango Ventures 2

Company name	Ango Investment	Origin of Country	Total invested capital
Du'anyam	Rp. 200,000,000	Lampung/Indonesia	Rp. 400 Mio
Bustiket.com	USD 50,000	Indonesia	Rp. 1 bio
Sugarmatic.com	Rp. 200 Mio	Indonesia	Rp. 500 Mio
Property (Enviro)	Rp. 792 Mio	Cikarang /Indonesia	Single Ownership
Latiih	Rp. 50 Mio	Indonesia	?
CIMB Securities	Rp. 400 Mio	Jakarta	Single Ownership
Kanbe Ramen	USD 30,000	Japan	USD 100,000
Chipmunks	USD 50,000	USA	USD 600.000



Thank You!

info@angoventures.com