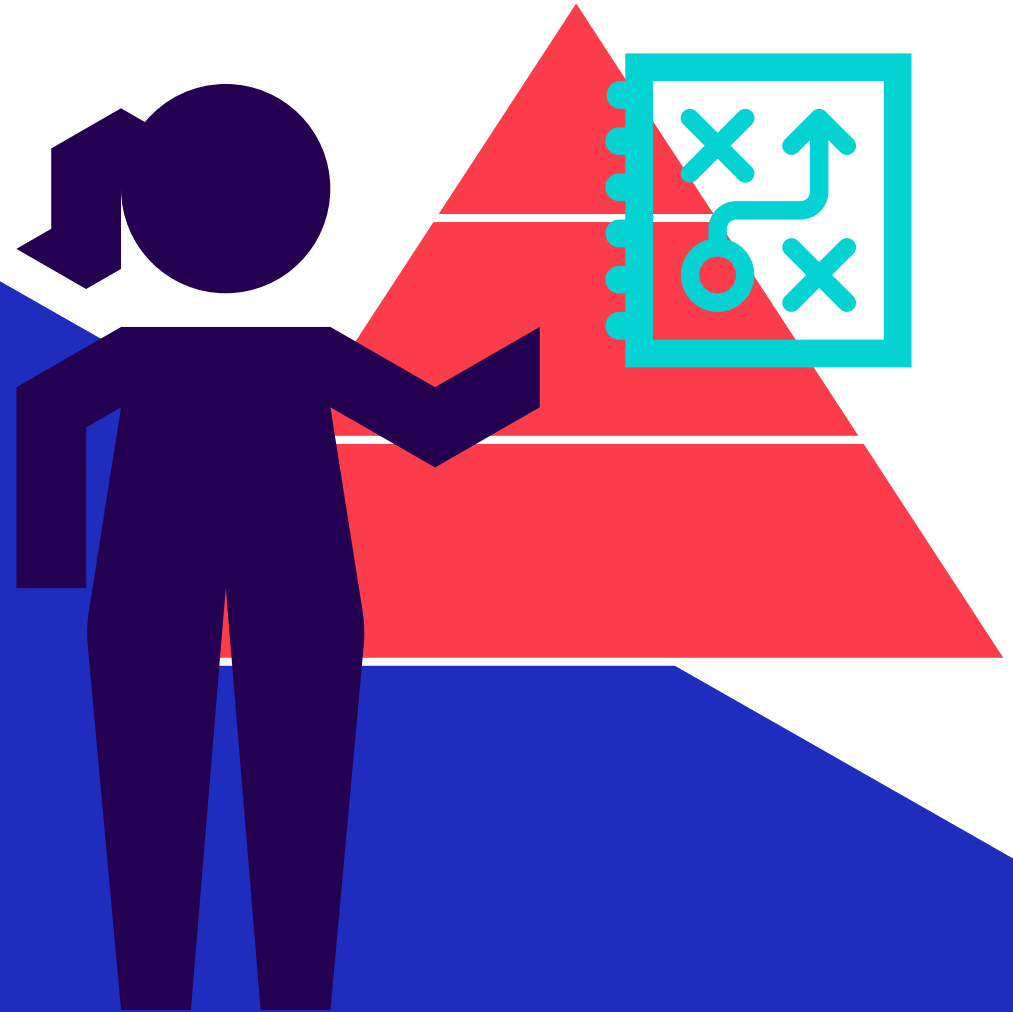
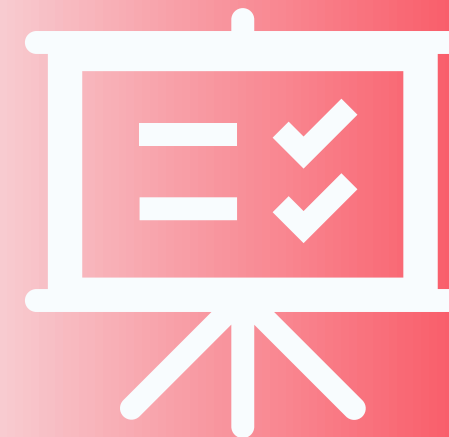


Module 4: How to develop an ESG strategy



▶ Learning objectives

- ▶ Assess ESG performance, risks and opportunities
- ▶ Engage stakeholders
- ▶ Determine materiality
- ▶ Prioritize and mitigate ESG risks
- ▶ Write an ESG strategy



▶ 1. Assess ESG performance, risks and opportunities

▶ ESG Pulse Check

- ▶ Provides an initial snapshot of ESG performance
- ▶ Is based on a short set of questions
- ▶ Should be completed by qualified staff
- ▶ Should be carried out on a regular basis

**PERFECT DATA IS
NOT A PREREQUISITE
FOR MEANINGFUL CHANGE**

▶ Benchmark ESG performance



Useful data sources

- ▶ Your EBMO (add EBMO name)
- ▶ Key competitors
- ▶ Recognized reporting standards
- ▶ ESG rating agencies
- ▶ Certification standards
- ▶ Regulatory requirements

▶ Relevant regulatory requirements

Mention any regulatory requirements relevant to the participants.



▶ 2. Engage ESG stakeholders

Why?

- ▶ Make informed decisions
- ▶ Improve risk management
- ▶ Improve reputation
- ▶ Ensure compliance



**PRIORITY STAKEHOLDERS MOST
IMPACT ESG PERFORMANCE
AND/OR ARE MOST IMPACTED BY IT**

▶ Stakeholder engagement process

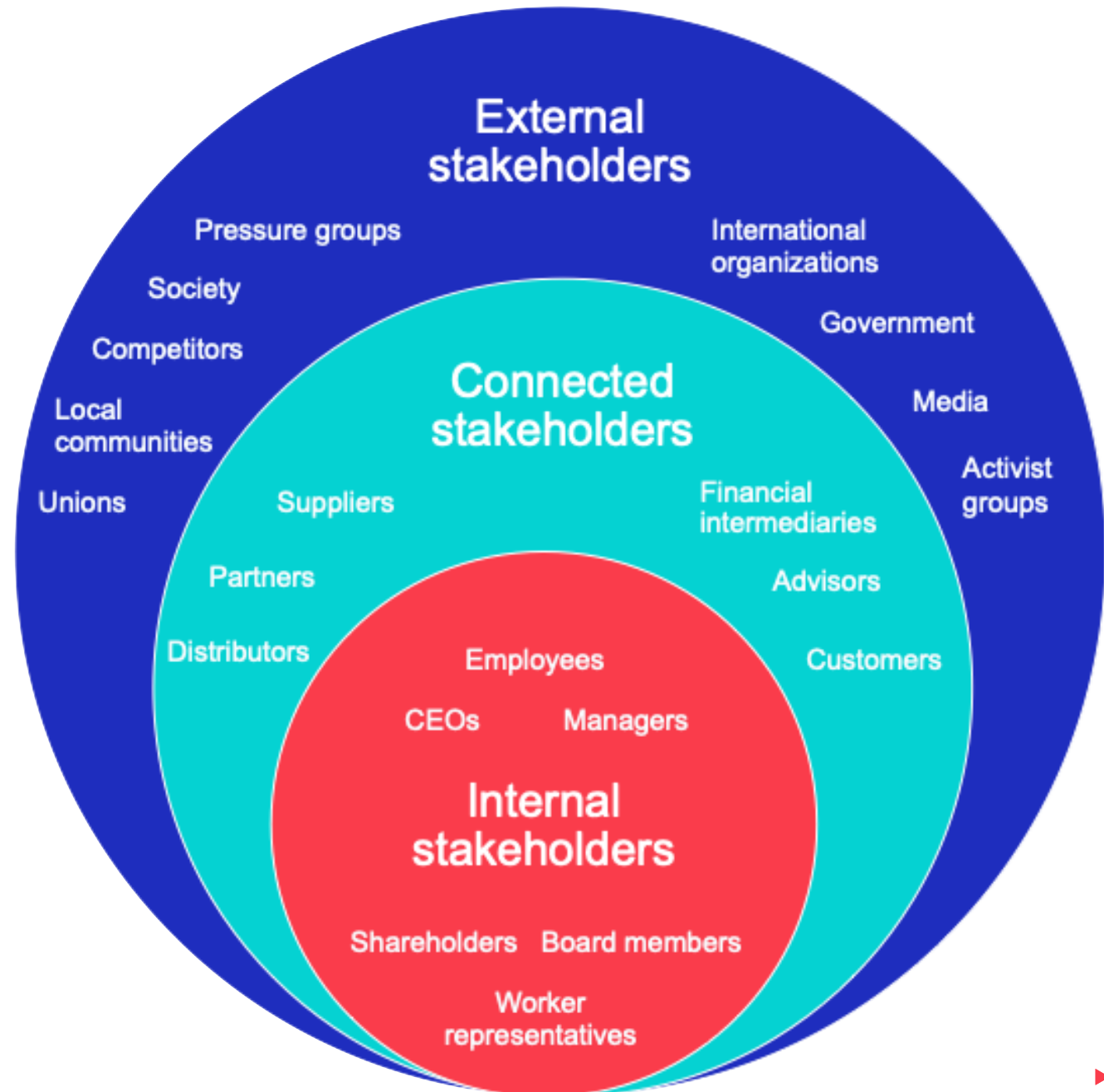
- ▶ Identification
- ▶ Prioritization
- ▶ Consultation

**A STAKEHOLDER ENGAGEMENT PLAN
SETS OUT HOW, WHEN AND WHO
CONSULTS WITH PRIORITY
STAKEHOLDERS**

Mapping stakeholders

Stakeholder types

- ▶ Internal
- ▶ Connected
- ▶ External



Prioritizing stakeholders



▶ Consulting priority stakeholders



- ▶ Overall expectations
- ▶ Material issues
- ▶ ESG performance
- ▶ Impact on stakeholders
- ▶ Communications

► Real-life example of stakeholder engagement

Consider including a short case study on a relevant enterprise that has successfully identified, prioritized and engaged its ESG stakeholders.

▶ 3. Determine materiality

Materiality

SINGLE MATERIALITY



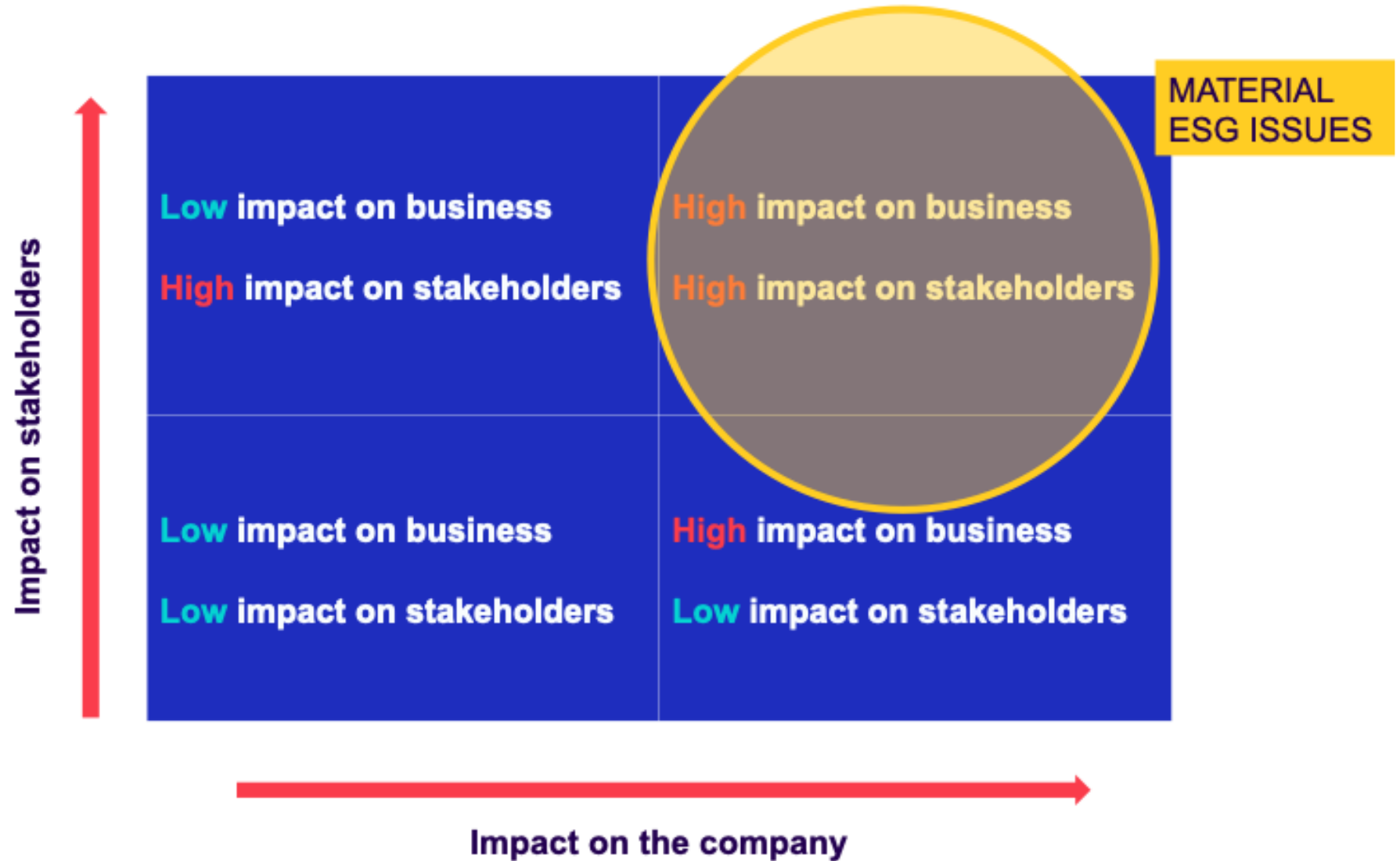
Investors

DOUBLE MATERIALITY



Investors, consumers, employees,
civil society, regulators

Assessing materiality



▶ 4. Prioritize and mitigate ESG risks

Prioritize risks

		Likelihood				
		Rare	Unlikely	Possible	Likely	Almost Certain
Impact	Minor	Waste mis- management				
	Moderate		Cybersecurity breach	Water scarcity		
	Major					Employee health & safety issues
	Catastrophic				Climate Change impacts	

PRIORITY RISKS

Risk level	Priority level
● Critical	Immediate action required
● High	Action required soon
● Moderate	Monitor and manage proactively
● Low	Low priority, minimal impact

► Mitigate risks

Approach

- Proactive
- Reactive

Strategy

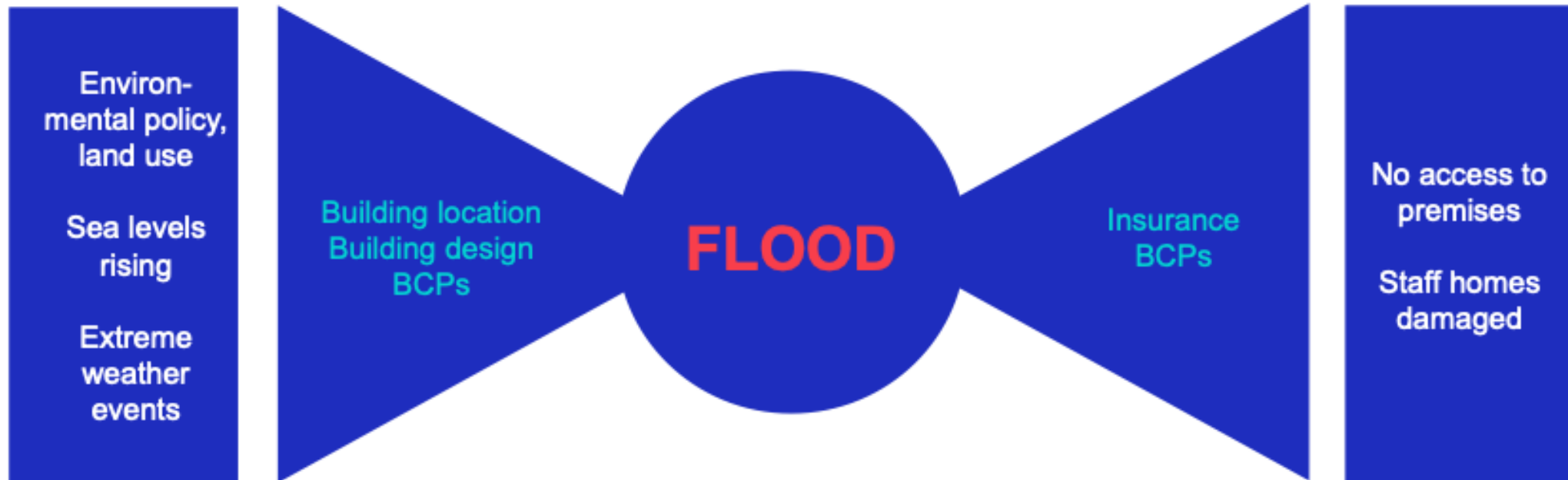
- Accept
- Avoid
- Transfer
- Reduce



Bow tie analysis



Example of a bow tie analysis: flood risk for a bank



► Real-life example of ESG risk identification, prevention and mitigation

Consider including a short case study on a relevant enterprise that has successfully identified, prevented and mitigated ESG risks

► 5. Write the ESG strategy

Basic sections of an ESG strategy

- ▶ Brief description of the company
- ▶ Statement on why the company is embracing ESG
- ▶ Overview of the company's ESG performance
- ▶ ESG action plan
- ▶ Monitoring and metrics
- ▶ Stakeholder engagement plan
- ▶ Review and improvement
- ▶ Ownership

