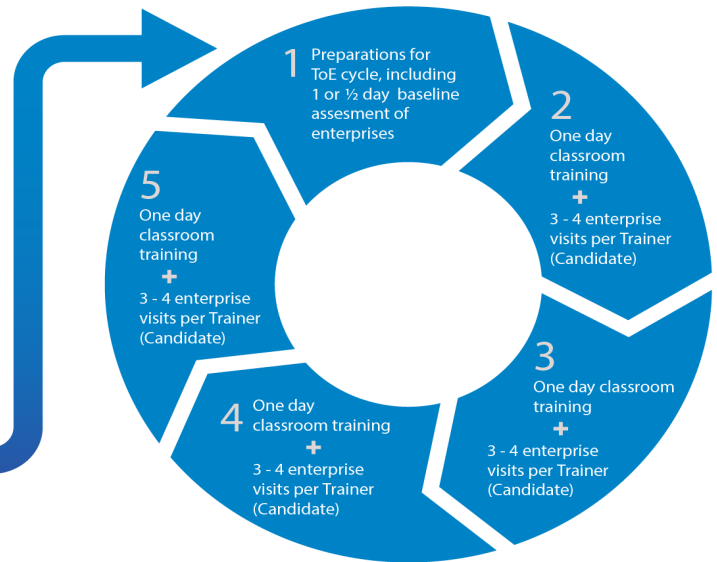


The training methodology will be as follows:

### Training of trainers (ToT) cycle



### Training of Enterprises (ToE) cycle



The duration of the pilot intervention will be a maximum of four months. At the end of the intervention, key productivity improvements expected in the trained enterprises will be as follows:

- Reduced labour turnover and absenteeism
- Reduction in scrap
- Reduced machine downtime
- Reduction in rework
- Reduction in energy and water use
- Reduction in product defects
- Increase in production
- On time delivery

Sending trainer candidates on this training would:

- Build the capacity of your institution in a global service on improving SME productivity and competitiveness
- Certification from the ILO and recognition of institutional capacity
- Expand the institution’s product portfolio and tap into unserved markets
- Ability to offer SCORE Training at a charge to SMEs and increase institutional revenue

The ILO is assisting government agencies, training providers, industry associations and trade unions in emerging economies in Africa, Asia and Latin America to offer SCORE Training to enterprises. The SCORE Programme is managed by a global team based in ILO Country Offices and Headquarters, supported by the Governments of Switzerland and Norway.



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