

## STEP 1 - TEMPLATE NO. 2 - Supply Chain Selection Report

### Supply Chain Selection Report

*Complete this template to demonstrate your assessment of the value chains and to support your final decision. Include all relevant information and adapt each section to your needs. When completed, erase the instructions.*

#### 1. Overview

*Instructions: Provide an overview of the assessment and selection processes that were realised and provide the final selection for the value chain.*

#### 2. Objectives

*Instructions: Provide and adapt to your context the objectives of this step. The text provided below is not exhaustive. Please adapt it to your context and include all relevant information.*

The main objectives of the value chain assessment were to:

- a) Identify the main value chains in the country
- b) Gather information for each of the topics grouping selection criteria within an organised template
- c) Rate how the value chain is doing for each topic
- d) Make the final selection between the value chains.
- e) Document and support the selection.

#### 3. Methodology

*Instructions: Provide and adapt the methodology used to select and assess the value chains. Provide an overview of the work realised to obtain the end results. The text provided below is not exhaustive. Please adapt it to your context and include all relevant information.*

Three agricultural value chains were assessed. Those were chosen in function of their importance regarding the lead exports in the country and in consultation with the ILO Country Office. In the (Name of the country), the three major (define the type of export) exports were assessed: (Enter the three value chains).

The present report was elaborated on the basis of a desk review of relevant information and publications. It was drafted by (enter names) in consultation with the ILO Country Office.


#### 4. Timeframe & Scope

*Instructions: Provide the dates and the length of the research done for this step. Include the name and functions of the people involved.*

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### 5. Value Chain Assessment

*Instructions: Using the indicators and sources provided in the methodology package, fill the tables below by including all relevant information found during the desk review. Based on the collected information, score each criterion using the excel table provided. This step needs to be realised for the three value chains.*

	<p><b>STEP 1 - RESEARCH TOOL NO. 1 - Sources for Value Chain Selection</b></p> <p><b>STEP 1 - RESEARCH TOOL NO. 2 - Scoring Sheet Value Chain Selection</b></p>
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#### 5.1 First Value Chain (Enter the name)

*Instructions: Using the indicators and sources provided in the methodology package, fill the tables below by including all relevant information found during the desk review. Based on the collected information, score each criterion using the excel table provided.*

##### 5.1.1 Market position

Criteria	Description of information found	Score
Importance of the sector for the local economy		
Prospects for growth in demand		
Competitiveness and profitability		

##### 5.1.2 Employment and working conditions

Criteria	Description of information found	Score
Employment (importance in terms of employment, potential for growth)		
Vulnerability of employment patterns and relative quality of working conditions		
Weakness of risk		

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Criteria	Description of information found	Score
management systems and mitigation mechanisms		
Importance of risk factors		

### 5.1.3 Environmental and social dimensions

Criteria	Description of information found	Score
Potential to engage poor communities		
Positive impact of climate change		
Potential to avoid or limit negative impact on the environment and health of communities		

### 5.1.4 Sector organization and regulation

Criteria	Description of information found	Score
Level of investment in the sector		
Level of organization and collaboration		
Availability and capacities of stakeholders		
Policy relevance / political interest		

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### 5.1.5 Potential for transferability

Criteria	Description of information found	Score
Commodity traded from other developing countries		
Transferability to other similar chains locally		
Potential transferability through lead firms		

### 5.1.6 Final score

	Value Chain 1: Enter the name		
Criteria	Score	Weight	Weighted score
<b>1. Market position</b>			
Importance of the value chain for the local economy		0.4	
Prospects for growth in demand		0.3	
Competitiveness and profitability		0.3	
<i>Sub-total I</i>			
<b>2. Employment and working conditions</b>			
Importance of the SC in terms of employment and job growth		0.3	0
Vulnerability of employment patterns and relative quality of working conditions		0.2	0
Weakness of risk management systems and mitigation mechanisms		0.2	0
Importance of risk factors / hazards		0.3	0
<i>Sub-total II</i>			0

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<b>3. Environmental and social dimensions</b>			
Potential to engage with poor communities		0.4	0
Positive impact of climate change		0.2	0
Potential to avoid negative impact on the environment and health of local communities		0.4	0
<i>Sub-total III</i>			0
<b>4. Sector organization and regulation</b>			
Level of investment in the sector		0.2	0
Level of organization and collaboration		0.3	0
Availability and capacities of stakeholders		0.2	0
Policy relevance and political interest		0.3	0
<i>Sub-total IV</i>			0
<b>5. Potential for transferability</b>			
Commodity traded from other developing countries		0.4	0
Transferability to other similar chains locally		0.3	0
Potential transferability through lead firm		0.3	0
<i>Sub-total V</i>			0

Selection Matrix	<i>Value Chain 1: Enter the name</i>		
	Score	Weight	Weighted score
1. Market position	0.00	0.20	0.0
2. Employment and working conditions	0.00	0.25	0.00
3. Environmental and social dimensions	0.00	0.15	0.00
4. Sector organization and regulation	0.00	0.20	0.00
5. Potential for transferability	0.00	0.10	0.00

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Total (weighted I+II+III+IV+V)	0.80
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### 5.2 Second Value Chain (Enter the name)

Instructions: Using the indicators and sources provided in the methodology package, fill the tables below by including all relevant information found during the desk review. Based on the collected information, score each criterion using the excel table provided. This step needs to be realised for the three value chains.

#### 5.2.1 Market position

Criteria	Description of information found	Score
Importance of the sector for the local economy		
Prospects for growth in demand		
Competitiveness and profitability		

#### 5.2.2 Employment and working conditions

Criteria	Description of information found	Score
Employment (importance in terms of employment, potential for growth)		
Vulnerability of employment patterns and relative quality of working conditions		
Weakness of risk management systems and mitigation mechanisms		
Importance of risk factors		

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### 5.2.3 Environmental and social dimensions

Criteria	Description of information found	Score
Potential to engage poor communities		
Positive impact of climate change		
Potential to avoid or limit negative impact on the environment and health of communities		

### 5.2.4 Sector organization and regulation

Criteria	Description of information found	Score
Level of investment in the sector		
Level of organization and collaboration		
Availability and capacities of stakeholders		
Policy relevance / political interest		

### 5.2.5 Potential for transferability

Criteria	Description of information found	Score
Commodity traded from other developing countries		

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Criteria	Description of information found	Score
Transferability to other similar chains locally		
Potential transferability through lead firms		

### 5.2.6 Final score

	Value Chain 2: <i>Enter the name</i>		
Criteria	Score	Weight	Weighted score
<b>1. Market position</b>			
Importance of the value chain for the local economy		0.4	
Prospects for growth in demand		0.3	
Competitiveness and profitability		0.3	
<i>Sub-total I</i>			
<b>2. Employment and working conditions</b>			
Importance of the SC in terms of employment and job growth		0.3	0
Vulnerability of employment patterns and relative quality of working conditions		0.2	0
Weakness of risk management systems and mitigation mechanisms		0.2	0
Importance of risk factors / hazards		0.3	0
<i>Sub-total II</i>			0
<b>3. Environmental and social dimensions</b>			
Potential to engage with poor communities		0.4	0
Positive impact of climate change		0.2	0
Potential to avoid negative impact on the environment and health of local communities		0.4	0



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<i>Sub-total III</i>			0
<b>4. Sector organization and regulation</b>			
Level of investment in the sector		0.2	0
Level of organization and collaboration		0.3	0
Availability and capacities of stakeholders		0.2	0
Policy relevance and political interest		0.3	0
<i>Sub-total IV</i>			0
<b>5. Potential for transferability</b>			
Commodity traded from other developing countries		0.4	0
Transferability to other similar chains locally		0.3	0
Potential transferability through lead firm		0.3	0
<i>Sub-total V</i>			0

Selection Matrix	<i>Value Chain 2: Enter the name</i>		
	Score	Weight	Weighted score
1. Market position	4.00	0.20	0.80
2. Employment and working conditions	0.00	0.25	0.00
3. Environmental and social dimensions	0.00	0.15	0.00
4. Sector organization and regulation	0.00	0.20	0.00
5. Potential for transferability	0.00	0.10	0.00
<i>Total (weighted I+II+III+IV+V)</i>			0.80

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### 5.3 Third Value Chain (Enter the name)

Instructions: Using the indicators and sources provided in the methodology package, fill the tables below by including all relevant information found during the desk review. Based on the collected information, score each criterion using the excel table provided.

#### 5.3.1 Market position

Criteria	Description of information found	Score
Importance of the sector for the local economy		
Prospects for growth in demand		
Competitiveness and profitability		

#### 5.3.2 Employment and working conditions

Criteria	Description of information found	Score
Employment (importance in terms of employment, potential for growth)		
Vulnerability of employment patterns and relative quality of working conditions		
Weakness of risk management systems and mitigation mechanisms		
Importance of risk factors		

#### 5.3.3 Environmental and social dimensions

Criteria	Description of information found	Score
Potential to engage poor communities		

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Criteria	Description of information found	Score
Positive impact of climate change		
Potential to avoid or limit negative impact on the environment and health of communities		

### 5.3.4 Sector organization and regulation

Criteria	Description of information found	Score
Level of investment in the sector		
Level of organization and collaboration		
Availability and capacities of stakeholders		
Policy relevance / political interest		

### 5.3.5 Potential for transferability

Criteria	Description of information found	Score
Commodity traded from other developing countries		
Transferability to other similar chains locally		

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Criteria	Description of information found	Score
Potential transferability through lead firms		

### 5.3.6 Final score

	Value Chain 3: Enter the name		
Criteria	Score	Weight	Weighted score
1. Market position			
Importance of the value chain for the local economy	4	0.4	1.6
Prospects for growth in demand	4	0.3	1.2
Competitiveness and profitability	4	0.3	1.2
<i>Sub-total I</i>			4
2. Employment and working conditions			
Importance of the SC in terms of employment and job growth		0.3	0
Vulnerability of employment patterns and relative quality of working conditions		0.2	0
Weakness of risk management systems and mitigation mechanisms		0.2	0
Importance of risk factors / hazards		0.3	0
<i>Sub-total II</i>			0
3. Environmental and social dimensions			
Potential to engage with poor communities		0.4	0
Positive impact of climate change		0.2	0
Potential to avoid negative impact on the environment and health of local communities		0.4	0
<i>Sub-total III</i>			0
4. Sector organization and regulation			

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Level of investment in the sector		0.2	0
Level of organization and collaboration		0.3	0
Availability and capacities of stakeholders		0.2	0
Policy relevance and political interest		0.3	0
<i>Sub-total IV</i>			0
5. Potential for transferability			
Commodity traded from other developing countries		0.4	0
Transferability to other similar chains locally		0.3	0
Potential transferability through lead firm		0.3	0
<i>Sub-total V</i>			0

Selection Matrix	Value Chain 3: <i>Enter the name</i>		
	Score	Weight	Weighted score
1. Market position	4.00	0.20	0.80
2. Employment and working conditions	0.00	0.25	0.00
3. Environmental and social dimensions	0.00	0.15	0.00
4. Sector organization and regulation	0.00	0.20	0.00
5. Potential for transferability	0.00	0.10	0.00
<i>Total (weighted I+II+III+IV+V)</i>			0.80

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### 6. Value chain Selection

*Instructions: Using the template below, compile all the scores and select the most appropriate value chain for the project.*

Selection Matrix	Value Chain 1: <i>Enter the name</i>			Value Chain 2: <i>Enter the name</i>			Value Chain 3: <i>Enter the name</i>		
	Score	Weight	Weighted score	Score	Weight	Weighted score	Score	Weight	Weighted score
1. Market position	00	0.20	0	0.00	0.20	0.00	0	0.2	0.00
2. Employment and working conditions	0.00	0.25	0.00	0.00	0.25	0.00	0	0.25	0.00
3. Environmental and social dimensions	0.00	0.15	0.00	0.00	0.15	0.00	0	0.15	0.00
4. Sector organization and regulation	0.00	0.20	0.00	0.00	0.20	0.00	0	0.2	0.00
5. Potential for transferability	0.00	0.10	0.00	0.00	0.10	0.00	0	0.1	0.00
<i>Total (weighted I+II+III+IV+V)</i>				0.00			0.00		

### 7. Project Sheet

*Instructions: Produce a project sheet to easily disseminate the information available about the project.*

	<b>STEP 1 - TEMPLATE NO. 3 - Project Factsheet</b>
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### 8. Opportunities & Challenges

*Instructions: Identify the opportunities and challenges met during this step. These insightful remarks can be useful to understand the work accomplished.*

### 9. Conclusion

*Instructions: Provide the selected value chain and an overview of the reasons supporting this decision.*

### 10. Bibliography

*Instructions: Provide all the sources used during the desk review.*

### 11. Annexes

*Instructions: Provide all relevant documents, if necessary.*