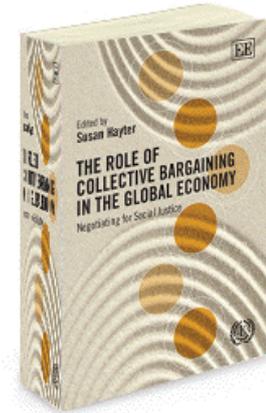


Praise for
The Role of Collective Bargaining in the Global Economy: Negotiating for Social Justice
Susan Hayter (ed.)



Date issued: 30 May 2011
ISBN: 978-92-2-124099-0
Publisher: International Labour Organization and Edward Elgar

“The enterprise undertaken in the book [...] is even more complex and challenging that it used to be before. In various ways, systems of collective bargaining are under huge pressure for change, and in different parts of the world many different actions can be observed. Hayter chose for a compilation of various theoretical approaches applied to a variety of dimensions of collective agreements, such as wages, working hours and so on. It is almost inevitable to be faced with some inconsistencies between various chapters. The authors succeed, however, to present and analyse rich data with some really outstanding contributions to the existing literature and data already available, especially on European countries.”

Ulke Veersma, University of Greenwich, London, UK
Labor History, Volume 54, Issue 1, 2013

“This book, edited by the International Labour Organisation (ILO) researcher Susan Hayter, collects articles presenting diverse analytical approaches and which focus on various issues, countries and economic contexts. As Hayter implies while citing Freeman and Medoff (1984) in the introduction of the book, all ten chapters, along with Hayter’s introduction and conclusion, are written loosely from an ‘institutional’ perspective on trade unionism and collective bargaining, that is, they generally emphasise the potentially positive role of these phenomena in economic performance. The volume can be read as a useful survey of the current state of development in the ‘institutional’ approach to researching labour market institutions. [...]

While this book is not the last word on the subject, it is an extremely useful and thought-provoking book that should be on the reading list of anyone who seeks to understand the role of collective bargaining in the global economy today.”

Satoshi Miyamura, Department of Economics, Schools of Oriental and African Studies, University of London
The Indian Journal of Labour Economics, Volume 54, No. 2, April-June 2011

“The volume convincingly underscores the central function of collective bargaining as a mechanism for governing labour market and employment uncertainty and for balancing the flexibility and security needs of both workers and employers. [...]

The book provides valuable insights into the manifold positive effects of collective bargaining in various national settings to promote the improvement of working conditions, the democratization of workplaces and stable and inclusive economic growth. The findings presented suggest three central issues for further research. First, the effects and implications of the complex process of bargaining

decentralization and the interaction between different bargaining levels require further theoretical work and empirical investigation. Second, the insider and outsider effects of collective bargaining can be expected to have increased due to recent socio-economic developments and should therefore rank higher on the research agenda. And third, the analysis of the interplay between collective bargaining and other forms of political and social governance, including those originating on the transnational level, could provide valuable insights into the changing forms and functions of collective bargaining.”

Vera Glassner, ETUI

Transfer: European Review of Labour and Research, Volume 18, Issue 1, February 2012

“As a collection, *The Role of Collective Bargaining* has many laudable features and accomplishes a number of worthwhile goals. Primarily, it advances an argument for a more robust role for collective bargaining while also providing the reader with a nuanced consideration of the limitations of bargaining within each state’s legal, industrial relations, social and economic context. One of the most interesting and compelling features of this collection for readers grounded in a particular tradition is the markedly different collective bargaining structures considered in its various chapters. [...] Each author is also careful not to generalise the results of one context to another without due consideration and qualification. Another notable achievement of the collection is that it includes significant attention to developing countries, despite acknowledged limitations in data collection and the often restricted role of formalised collective bargaining. *The Role of Collective Bargaining* therefore provides an insightful comparative examination of the role of national collective bargaining systems in confronting common labour market problems from a number of disciplinary perspectives.”

Andrew Newman, Melbourne Law School, University of Melbourne

Australian Journal of Labour Law, Volume 26, No. 1, May 2013

« El libro es un aporte indispensable para los estudiosos y policy makers en materia de negociación colectiva ya que conforma un conjunto importante de literatura teórica y empírica sobre la temática, ilustrándolo con estudios de caso de numerosos países y regiones, así como con ejemplos basados en diversos sectores de la economía y tipos de empresas. Se concluye que los beneficios que otorga la negociación colectiva establecen un camino que conduce al crecimiento equitativo e integrador. »

Cecilia Senén González, Investigadora del CONICET-UBA, Ministerio de Trabajo, Empleo y Seguridad Social,
República Argentina

Revista de Trabajo, Año 8, Número 10, Nueva Época, 2012

“The book succeeds in taking stock of recent developments in collective bargaining around the world. The strength of its chapters lies in their sound theoretical base and their strict empirical orientation in analysing collective bargaining’s current role. Both editor and authors are cautious in generalizing their findings. They are aware that we need to understand the particular configuration of labour market institutions which are embedded in differing economic, social and political environments. The limitations of transplanting institutional developments from countries with a strong collective bargaining role, strong unions and strong political support to countries with

fragmented collective bargaining, weak unions and lack of political support are clearly understood.

[...]

The great achievement of this book is that the contributors find a balance between criticizing the monopoly face of unions and presenting practical proposals to develop exclusive into more inclusive collective bargaining, with positive outcomes for the wider society and the economy as a whole. Not only can the book be recommended to scholars of industrial relations and experts from governments and the social partners but, with its thematic chapters, case studies and reviews of recent research, it also proves an excellent textbook for use on courses on human resource management and industrial relations and on the impact of globalization on labour relations and employment systems.”

Gerhard Bosch, Managing Director, Institute for Work, Skills and Training, University of Duisburg-Essen
International Labour Review, Volume 151, No. 1–2, June 2012

“The premise of this book, as Susan Hayter makes clear in her Introduction, is to demonstrate ‘the superiority of collective bargaining over other methods of governance’ (p. 9). The underlying argument is that collective bargaining is relevant on efficiency as well as equity grounds, making its reversal in the age of globalisation doubly perverse. The case is made by an impressive portfolio of contributors, drawn from a range of disciplines and regions. [...]

[T]he quality of the chapters is of a uniformly high standard, and there is much within this volume to inform if not hearten students and scholars of industrial relations. Does the book demonstrate the utility of collective bargaining? The answer must be yes. Unfortunately, it also shows how this promise remains for the most part unfulfilled.”

Jim Arrowsmith, School of Management, Massey University, New Zealand
Industrial Relations Journal, Volume 43, No. 4, 2012