

## Fertilizers for Agricultural Intensification in Rwanda (FAIR)

Type of business	Non Governmental Organisation
General description	FAIR is dedicated to serve poor farmers by combining participatory research and capacity building in the agricultural sector. FAIR combines several approaches ranging from capacity building in best agronomic practices, development of rural enterprises, access to market (inputs, products and financial) to market linkages creation.
Domain of expertise	Agriculture and Agribusiness
Services proposed to clients (cooperatives)	<ul style="list-style-type: none"> <li>▪ Training in production &amp; post harvest technologies</li> <li>▪ Training in enterprise development: coop. management, business skills, gender in coop, leadership</li> <li>▪ Market research &amp; linkage</li> <li>▪ Support to business plan &amp; loan application</li> <li>▪ Support to a smart legal framework</li> </ul>
Costs of services (estimates)	-
Examples of previous work with cooperatives	<ul style="list-style-type: none"> <li>▪ Trained members of COPROHOPE in cut flower nurseries management and in zero stock strategy of their supply chain management</li> <li>▪ Identified niche market for organic coffee for RCCU as client, developed a feasibility study of converting a portion of coffee gardens into organic scheme and developed business plan &amp; loan application.</li> </ul>
Year of establishment	2006
Website address	-
Number of staff	9
Annual budget(FY09)	750.000 \$USD
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